

Georgia Business Aviation Association Board Meeting Minutes - January 18, 2005

Cox Enterprises Flight Operations Hangar, Atlanta, Georgia

Members in attendance :

Dave Small
Don Clevenger
Harry Nuttall
Harry Houckes - NBAA representative
Mark Watkins

Mark Molloy - Coca-Cola Company
Jeff Agur - The Van Allen Company

Via Telephone :

Mark Hewlett

Meeting was called to order by Mark Hewlett at 9:30 am on the 18th of January, 2005. Vickie Adams did call in but we had difficulty in conferencing her in on the conference room line. Attached to this e-mail is a copy of the proposed GBAA Scholarship changes to 2005.

Because we did not have 7 Board Members at this meeting, we did not have a quorum. Many items were tabled until a later date or a special electronic vote. Notice to follow on this item. Meeting minutes of November 16, 2004 and these minutes will need to be approved in our next meeting on February 22nd at Southern Company Services at 9:30 am.

The first item of business was a review from the Scholarship Committee (Johnny Foster, Mark Hewlett and Scott Beale). The GBAA Scholarship has been expanded to 4 schools, Georgia Aviation Technical College, Middle Georgia Technical College, South Georgia Technical College and Clayton College & State University. The committee has suggested in increasing the number of scholarships from 2 to 4. They have also suggested in changing the assistance level for the Flight oriented scholarship to \$2,000.00 each and the Aviation maintenance scholarships to \$1,000.00 each. The change is suggested because of the differences in fees between Flight and maintenance. Also, The Georgia HOPE scholarships assist most maintenance programs where it does not assist Flight disciplines.

Last year's maintenance scholarship winner, Patrick Crewes, has graduated and took his remaining scholarship money and applied it towards tools through the school. Patrick is currently looking for a position, possibly in Savannah. Scholarship Chairman, Johnny Foster will contact the above listed schools to distribute the new guidelines and application process.

Our second agenda item was to talk about the GBAA succession plan. This was tabled since we did not have a quorum. This is a very important subject that will be covered in the next week with an electronic vote more than likely. The secretary will be notifying all soon.

Dave Small then spoke on the efforts of the Golf Committee (Dave Small, Vickie Adams, Harry Nuttall, Mark Watkins, Johnny Foster, Jeff Agur and Terry Britt).

On January 12, the Golf Committee visited 2 courses that were remaining from our original list of many. Chateau Élan and Cherokee Run in Conyers.

Chateau Élan - The Golf Course is of our standards and so are the rooms and banquet facility. The only downfall is that the Hotel and Banquets facility is a mile away from the golf course. Other than that everything is in good shape and meet the current GBAA course selection guidelines. Currently negotiating pricing, date is currently open.

Cherokee Run - The Course is located east of Atlanta in Conyers by The International Horse Park. The golf course does meet the requirements of the GBAA, however the Hotel (Hawthorne Suites) did not have a large enough banquets facility nor did the Golf course club house. There was also concern with the kitchen facilities at the clubhouse. It was apparent that this facility did not meet GBAA standards.

Our third course is Stone Mountain Golf Course, which we did not have time to visit. We have however had our tournament in 2002 there and are familiar with their accommodations and services.

Dave showed all the suggested goodie bag give-aways this year by Nike. This year a Nike windshirt and Sphere Golf shirt have been selected. Current negotiations are underway to sell sponsorship of these garments to Raytheon. If that is successful they will carry their logo on each item. Windshirt is a short sleeve in Stone color with a black placket and the gold shirt is in black. Both are very attractive. Sponsorship opportunities are soon to be open, waiting on signing a contract with a course. This is expected week of January 24th. The Coca-Cola Company has expressed an interest in becoming involved in the event. Discussion to continue with and through Mark Molloy.

** Mark Hewlett to have Chairman's letter to Dave Small by February 15th**

Our next topic was an overview of the FTY ATC closure from 10pm to 0600 hrs as of December 31st, 2004. Jeff Agur gave an overview of how it happen and where the situation currently stands. Many based Corporate customers are concerned with the loss of services and safety at the airport. Attached is a letter from the GBAA stating our position and wish to assist in the matter. Current plans call for the Fulton County Chair, Karen Handel, to soft sell Emma Darnell of minimizing the closure time to 12 midnight to 0500 hrs. Jeff will keep all up to date on this situation. The drive is spearheaded by Home Depot and their Government Affairs department as well as Coca-Cola Enterprises Government Affairs people.

Next, we asked the Southeastern United States NBAA representative, Harry Houkes to speak on the Washington DC situation as well as what was going on at the NBAA. The situation at IAD for the week is that they are staffed up and ready to handle the large influx of aircraft for the Inauguration. Certain procedures are in effect for the the anticipated traffic, call ahead for ramp space and better handling. We expressed our interest in running a town hall meeting in conjunction with the NBAA sometime after our May Golf tournament. We wanted to put something together with meeting NBAA's new leader Ed Bowlin and possibly Lisa Piccione to meet the Atlanta crowd. Harry will check into the schedules of each and report back.

It is the wish of the Seminar's Committee (Dave Small, Harry Nuttall, Bill Shaw, Jeff Agur, Harry Houckes) to have two such meeting this year. This will help with the credibility issue facing the GBAA. A gathering to meet the new NBAA leaders and possibly one later in the year on a current Hot topic. We envision these events to be free to GBAA members and possibly a nominal charge for non-members or use as a vehicle to generate membership.

Future GBAA meeting dates and locations :

Tuesday, February 22, 2005 - Southern Company Services Hangar, PDK @ 0930 hrs

- Tuesday, March 22, 2005 - Home Depot Hangar, FTY, 0930 hrs
- Tuesday, April 19, 2005 - Cox Enterprises Hangar, FTY, 0930 hrs
- Friday, May 13, 2005 - Annual Members Meeting and Golf Tournament

Last topic addressed is what to do with our excess money in the account in excess of \$25,000.00. Dave Small will check with Miller & Martin in Chattanooga on what we can do and what form must be filed in 2004 (Form 990) since the organization was above the \$25,000.00 cap.

No new business was brought up.

Meeting adjourned.