

Georgia Business Aviation Association Board Meeting Minutes- February 22, 2005

Southern Company Services Hangar – Peachtree-DeKalb Airport

Members in Attendance:

Don Clevenger
Vickie Adams
Mark Watkins
Dave Small
Mark Hewlett
Mark Malloy
Bill Shaw
David Davidson
Jeff Agur
Harry Houckes

Via telephone:

Harry Nuttall

The meeting at Southern Company Services was called to order late due to traffic. Mark Hewlett welcomed our new member, Bill Shaw with BellSouth.

Vickie Adams, Treasurer, gave the current balance in the account. Including deposit posted today (February 23, 2005) the balance is \$34,616.20. This includes the \$6,000.00 transfer into the scholarship account. **The scholarship account balance is \$7726. Or is it \$13,726 now?**

The third item of business was the vacant position of Vice Chairman. This office was previous held by Skip Moore, who left because of the demands in starting a new business. The Nominating Committee recommended current Secretary, David Small for Vice Chairman. The Committee then also recommended Jeff Agur's application for Board/Officer position. Jeff Agur was recommended to fill the new open position of Secretary.

Mark Hewlett asked both Dave and Jeff to step out while the remaining Board members voted on both proposals. Behind closed doors, both individuals were unanimously voted to their respective positions. Congratulations to both individuals!

Dave Small presented the latest on the Golf Tournament. The Inn at Chateau Élan is sold out on Thursday night. Rooms have been secured at the Chateau's second property across the street at The Holiday Inn for Thursday night at a GBAA rate of \$79.00 a night. Friday night at The Inn is open. It seems that the communication between the Golf folks and the

Hotel people is not coordinated. BP Petroleum has booked a large event that took many of the rooms for Thursday night. The negotiated room rate at The Inn is \$149.00 a night. The Golf Committee will start to work on a plan with the Hotel staff to insure that folks who want to stay Friday night can sign in and leave luggage at the front desk. When golfers finish their rounds in the afternoon, at the scorecard desk we could have hotel keys for those guests. The guest's luggage would then have been moved up to their respective rooms. This would maximize guest's time.

Raytheon Aircraft has taken the sponsorship of the Nike apparel goodie bags. The Raytheon logo artwork has been received and forwarded onto the Nike rep. The merchandise is in stock and the GBAA logo needs to be updated from the fifth to the 6th Annual wording.

To date, we have 6 holes open for sponsorship as well as the table wine and photographer sponsorships. Raffle and goodie, bag items are needed.

Gene Cernan our scheduled speaker was called away by NASA during our date. Bombardier is arranging a backup speaker, possibly Bob Hoover or Dr. Jerry Berlin. Mark will keep us apprised.

Once Tracy (Nichols) Hash gets back from India we will have begin work on the catering for our lunch and dinner events.

American Express Financial Advisors has approached us about getting involved with the tournament. The initial request is to have a booth somewhere during the tournament. This idea was opened to the board for discussion. Many concerns were as follows:

- Possible too aggressive of sales
- Poor foot traffic to booth
- Locations of booth
- No other vendors have a booth

After much discussion, we settled on asking them to join us this year as a golf hole sponsor with players to see if the relationship would be best for both parties.

Our next order of business was on the Scholarship Committee. Mark Hewlett presented the letter from Johnny Foster, Chair of Scholarship Committee on our plans. The plan is to expand opportunities to other schools. As we still want to remain committed to the Full-time students, we feel that by increasing the total number and amount we can reach more students and develop more of a presence.

1. Three aviation maintenance scholarships at \$1,000.00 each = \$3,000.00
2. Three aviation flight scholarships at \$3,000.00 each = \$9,000.00

Because of our current financial situation, we also discussed moving an amount of money into the Scholarship fund. The consensus is to move \$6,000.00 to the Scholarship fund to

help aid in our new awards. The process in which candidates are selected will still be placed upon the schools.

The Board vote on the moving of \$6,000.00 to the Scholarship fund was unanimous. The vote for the increase in Scholarship awards and amount passed **without** opposition also.

Vickie Adams then presented an overview on the Membership Committee and where they stand with renewals and mailings. Currently the committee holds two lists, one of members and one of attendees of the previous golf tournament. The renewal application, golf applications are ready to go. They are currently waiting on a letter from the Chairman. David Small said he would take care of the letter so that we can get the renewal letters out this week.

Next on the Board's agenda was a briefing from the Seminars Committee. Dave Small discussed the next GBAA event after the golf tournament. GBAA has been working with NBAA and Harry Houckes to get Ed Bolen and Lisa Piccione to Atlanta to speak to our members and guests. We are tentatively planning on the first week of August. As we progress with this event, we will brief all.

Bill Shaw informed all of the Southeast Aviation **Safety** Round Table, a gathering of representatives from various corporate operators within the Southeast. The group meets quarterly and reviews topics related to safety and procedures. They have tentative plans for a Safety presentation sometime in August also. The topic would relate to disaster management and family counseling. The idea of having the GBAA sponsor the event was discussed and we will try to bring the speakers in for our next Board meeting in March.

Vickie Adams will check with local contacts on the penalties for having more than \$25k average in the account. We may also need to file several tax forms.

Harry Houckes introduced a request from the Atlanta Tracon for feedback from area operators. Overall, the board member feedback was positive about their handling services. There was some concern about the future generation of controllers and their service to BA operators. An idea was suggested that the new controllers could meet with BA operators as part of their orientation. Harry posed the idea of drafting a consolidated response by GBAA for its members. It was suggested that the letter should not be from GBAA but from a sample of GBAA member companies.

No new information was available about the FTY tower issue. Jeff Agur reported that, after promising meeting with the Fulton County Chairperson, the issue has still not been tabled at a Board meeting. Home Depot and Coca-Cola Enterprises representatives are continuing to lobby the issue on behalf of the operators. The GBAA and NBAA are on hold until further notice.

The meeting adjourned at noon. Next Board meeting is at Home Depot Hangar on March 22, 2005 at 9:30 am.